

# DARIO POZZOLI

## Academic Positions

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Professor MSO (November 2019-), Department of Economics, Copenhagen Business School, Copenhagen.

Visiting Professor (Summer 2022), Department of Economics, University of Georgia, Athens (GA).

Associate Professor (May 2014-October 2019), Department of Economics, Copenhagen Business School, Copenhagen.

Associate Researcher (August 2013-August 2014), Department of Economics, University of California, Santa Cruz (CA).

Senior Researcher (November 2012-April 2014), Department of Policy Evaluation, Danish Institute for Governmental Research, Copenhagen.

Assistant Professor (November 2010 - November 2012), Department of Economics and Business, Aarhus University.

Postdoc (January 2007 - November 2010), Aarhus School of Business, Aarhus University.

## Other Affiliations

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Research fellow (since 2015), Tuborg Research Centre for Globalisation and Firms, Aarhus University.

Research fellow (since 2014), InSTED, Department of Economics at University of Exeter Business School.

IZA Research fellow (since 2012), Institute for the Study of Labor, Bonn.

Member of the Nordic Initiative for Corporate Economics Steering Committee.

## Education

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2007 CATHOLIC UNIVERSITY OF MILAN  
*Ph.D., Economics.*

2003 BOCCONI UNIVERSITY  
*University Degree in Economics (summa cum laude)*

## Research Interests

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Labor Economics, Applied Trade and Applied Microeconometrics.

## Publications

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Constrained Hours Within the Firm (with C. Labanca). **Journal of Labor Economics**, 2022, 40:2, 473-503.

Chinese Import Competition, Offshoring and Servitization (with G. Gu, S. Malik and V. Rocha). **Economic Inquiry**, 2022, 60( 2), 901– 928.

The Role of Regulations and Networks in Firms' Offshoring Decisions (with Simone Moriconi, and Giovanni Peri). **Canadian Journal of Economics**, vol. 53(4), pages 1745-1792, 2020. Commentary piece published on VOX, CEPR Policy Portal (<https://cepr.org/voxeu/columns/role-regulations-and-immigration-firms-offshoring-decisions>).

Trade-Induced Skill Polarization (with G. Gu, S. Malik, and V. Rocha). **Economic Inquiry**, vol. 58, pages 241-259, 2020.

The Impact of Immigration on Firm-Level Offshoring (with William Olney). **Review of Economics and Statistics**, 103 (1): 177–195.

Gender Differences in Sorting (with L. Merlino and P. Parrotta). **Industrial Relations**. Vol. 57, Nr. 4, 2018, s. 671-709.

Ethnic Diversity and Firm's Exporting Behavior (with P. Parrotta and D. Sala). **European Economic Review**, Volume 89, October 2016, Pages 248–263.

Does Mother Know Best? Informant Discrepancies in Assessing Child's Functioning (with N. Datta Gupta and M. Lausten), **Review of Economics of the Household**, Springer, vol. 16(2), pages 407-425, June 2018. Read a non-technical summary on: [psypost](https://psypost.org/news); [theconomyofmeaning](https://theconomyofmeaning.org/news); [phys.org/news](https://phys.org/news).

The Impact of Education and Occupation on Long Term Sickness Absence and Disability (with N. Datta Gupta and D. Lau), **B.E. Journal of Economic Analysis and Policy**, Vol. 16, No. 2, 2016, p. 577-617.

Workforce Diversity and Knowledge Transfers via Labor Mobility (with P. Parrotta and M. Marino), **Journal of Economic Behavior and Organization**, Vol. 123, March 2016, Pages 168–183.

Does Labor Diversity affect Firm Productivity? (with P. Parrotta and M. Pytlikova), **European Economic Review**, Volume 66, February 2014, Pages 144–179. See Policy Briefings published in Jyllandsposten (Dårlig integration koster dyrt. Morgenavisen Jyllands-Posten, May 12, 2010, Erhverv & Økonomi section).

The Nexus between Labor Diversity and Firm Innovation (with P. Parrotta and M. Pytlikova), **Journal of Population Economics**, (2014) 27(2):303-364. **Lead article**. See Policy Briefings published in NORFACE Migration: Moving into View.

The pay gap of temporary agency workers - Does the temp sector experience pay off? (with Elke Jahn), **Labour Economics**, Volume 24, October 2013, Pages 48–57.

High performance management practices, trade union representation and wages in Denmark (with A. Cristini and T. Eriksson), **Scottish Journal of Political Economy**, vol. 60(3): 232-266 (2013). **Lead article**.

The Effect of Learning by Hiring on Productivity (with P. Parrotta), **Rand Journal of Economics**, RAND Corporation, vol. 43(1), pages 167-185, 03 (2012).

Does Labor Diversity Promote Entrepreneurship? (with M. Marino and P. Parrotta), **Economics Letters**, Volume 116, Issue 1, Pages 1-132 (July 2012).

Determinants of grades in maths for students in Economics (with C. Lucifora and L. Cappellari), **Education Economics Journal**, Volume 20 (2012), Number 1. **Lead article**.

External Validation of the Use of Vignettes in Cross-Country Health Studies (with N. Kristensen, N. Datta Gupta), **Economic Modelling**, 27 (2010), pp. 854- 865

New Workplace Practices and Firm Performance: a Comparative Study of Italy and UK (with A. Cristini), **International Journal of Manpower**, Volume 31, Number 7 of 2010.

Participation, Sector Selection and Unemployment in Nicaragua (with M. Ranzani), **Journal of International Development**, July 2010 vol. 22 issue 5.

Early Labour Market Outcomes Returns to College Subject (with P. Buonanno), 2009, **LABOUR**, Volume 34 issue 4.

The Transition to Work for Italian University Graduates: Determinants of the Time to Obtain the First Job, 2009, **LABOUR**, Volume 23 issue 1.

High Schools and Labour Market Outcomes, **Giornale degli Economisti e Annali di Economia**, 66(2), pp. 247-294, 2007.

## Working Papers/Work in progress

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Workers' Reallocation, Innovation and Import Competition (with G. Gu, University of California Santa Cruz, S. Malik, New York University and Vera Rocha, Copenhagen Business School). Working Paper / Department of Economics. Copenhagen Business School, 09-21. **Revise and Resubmit at the Journal of International Economics.**

Give it Another Shot! Startup Experience and the Mobilization of Human Capital Resources in New Ventures (with Vera Rocha, Copenhagen Business School). Working Paper / Department of Economics. Copenhagen Business School, 12-21. **Revise and Resubmit at the Strategic Management Journal.**

Hours Constraints and Compensating Wage Differentials (with Claudio Labanca, Monash University). **Revise and Resubmit at the Journal of Human Resources.**

Hours Constraints and the Gender Pay Gap (with C. Labanca, Monash University and Ian Schmutte, University of Georgia). Work in Progress. Preliminary Version Soon.

Pension Funds' Investments and Firm's Innovation (with David Pinkus, Copenhagen Business School and Cedric Schneider, Copenhagen Business School). Work in Progress. Preliminary Version Soon.

Pension Funds' Investments and Firm's Productivity (with David Pinkus, Copenhagen Business School, Roel Beetsma, University of Amsterdam and Svend E. H. Jensen, Copenhagen Business School). CEPR Press Discussion Paper No. 17639. <https://cepr.org/publications/dp17639>. Commentary piece published on VOX, CEPR Policy Portal: <https://cepr.org/voxeu/columns/pension-fund-investments-raise-firm-productivity-and-innovation>

Automation and Low-Skill Immigration (with Katja Mann, CBS). Work in Progress. Preliminary Version Soon.

Offshoring and Segregation by Skill: Theory and Evidence (with G. Kim, University of California Santa Cruz and D. Lee, University of California Santa Cruz). Work in Progress. Preliminary Version Soon.

## Publications in Danish

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Effekter af ordinær uddannelse for ledige (with Jacob Nielsen Arendt), KORA Rapport, Copenhagen (2013).

Effekter af beskæftigelses- og uddannelsesrettede indsatser for ikke-vestlige ledige indvandrere (with Jacob Nielsen Arendt), KORA Rapport, Copenhagen (2013).

## Chapters in books

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The Effects of 2001 Reform on University Drop-Out Rates: Some Evidence from Università Cattolica (with C. Dell’Ariaga, L. Cappellari and C. Lucifora) in G. Boero and S. Staffolani (eds.): Performance accademica e tassi di abbandono Una analisi dei primi effetti della riforma universitaria, CUEC, Cagliari, 2007.

## In the press

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La Facoltà non è uguale per tutti (with P. Buonanno), Il Sole 24 Ore, 18th September 2007.

Udenlandsk arbejdskraft truer dansk konkurrenceevne, videnskab.dk, 12th May 2010.

Dårlig integration koster på bundlinien, Jyllandsposten, 11 May 2011.

The Role of Regulations and Networks in Firms’ Offshoring Decisions (with Simone Moriconi, and Giovanni Peri). Published on VOX, CEPR Policy Portal (<https://voxeu.org>). December 2019.

Policy Briefing of Ethnic Diversity and Firm’s Exporting Behavior published on videnskab: <https://videnskab.dk/forskerzonen/kultur-samfund/flere-multietniske-medarbejdere-i-virksomheder-kan-oege-dansk-eksport>. November 2020.

## Teaching Experience

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Methods in Economic Consulting (Master Course in Econometrics), Copenhagen Business School, (since Fall 2018)

Active Teaching and Master Thesis Supervision, Copenhagen Business School, (since August 2016)

Makroøkonomi (Danish Bachelor in Law and Economics), Copenhagen Business School, Spring 2015-Spring 2019.

Macroeconomics (Bachelor in Business and Languages), Copenhagen Business School, (since Spring 2015)

Mikroøkonomi (Danish Bachelor in Law and Economics), Copenhagen Business School, Fall 2015-Fall 2017.

Descriptive Economics (Undergraduate Course), Aarhus School of Business, Fall 2009, Spring 2010, Spring 2011, Spring 2012.

Advanced Methods in Economic Consulting (Master Course in Econometrics), Aarhus University, Fall 2010, Fall 2011. Nomination for “Best Teacher of the Year 2011-2012”.

Maximum Likelihood Estimation (Ph.d. course), Catholic University of Milan, Spring 2009, Spring 2010, Spring 2011, Spring 2012, Spring 2013.

Introduction to Econometrics and Statistics, Master in International Economic Consulting, Aarhus School of Business, Fall 2009, Fall 2012.

Labour Economics (Undergraduate Course), Catholic University of Milan, Italy, Spring 2007, Spring 2008.

Microeconomics (Undergraduate Course), University of Bicocca (Milano), Italy, Spring 2007.

Applied Econometrics (Ph.d. Course), Catholic University of Milan, Spring 2008.

## Professional activities

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**Referee for:** American Economic Review; American Economic Journal: Applied Economics; B.E. Journal of Theoretical Economics; Economic Journal; Economic Modelling; European Economic Review; Labour; Labor Economics; Journal of European Economic Association; Industrial Relations; Journal of Economic Behavior and Organization; Journal of Economic Geography; Journal of International Economics; Journal of Political Economy; Regional Science; Scandinavian Journal of Economics;

Completion of the **required pedagogical training on teaching techniques and planning (200 hours)** for Associate Professorship (“APP”), Copenhagen Business School, 2016.

**Ph.D. thesis supervisions:** Friedrich Bergmann, Copenhagen Business School, (2017-2020); placement: World Bank; David Pinkus, Copenhagen Business School, (2021- ). Jinhong Wu, Copenhagen Business School, (2021-).

**Master thesis supervisions:** 4 students (2015); 2 students (2016, Theresia Lindberg and Cecilie Tandrup, won the prize for the best master thesis in Advanced Economics and Finance academic years 2014-2016); 1 student (2018); 1 student (2019); 2 students (2020);

**Bachelor thesis supervisions:** 2 students (2015); 2 students (2017);

**Assistant Professors’ supervisions:** 4 assistant professors;

**Ph.D. assessment committees:** Yoshihiro Sato (University of Gothenburg, Sweden; 2012); Patrick Bennett (Copenhagen Business School, Denmark; 2015); Federico Clementi (Copenhagen Business School, Denmark; 2016); Philip Rosenbaum (Copenhagen Business School, Denmark; 2019); Mathias Fjællegaard Jensen (Copenhagen Business School, Denmark; 2020); Anne Sophie Lassen (Copenhagen Business School, Denmark; 2022);

**Member of the study board at HA-JUR** (since 2017);

**Chair of the Hiring Committee:** ASSA, Philadelphia, 2018; ASSA, Atlanta, 2019; ASSA, San Diego, 2020;

**Funding Coordinator in the Economics Department** (since 2019);

## Scholarships and grants

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Grant from the **The Danish Social Science Research Council** (\$36,000), 2021. Project: Hours Constraints and the Gender Wage Gap. Principal Investigator.

Grant from the **Carlsberg Foundation** (\$9,000), 2020. Project: Nordic Initiative for Corporate Economics Conference 2020. Co-applicant.

Grant from the **Otto Mønsteds Foundation** (\$8,000), 2020. Project: Nordic Initiative for Corporate Economics Conference 2020. Co-applicant.

Grant from the **The Danish Social Science Research Council** (\$220,000), 2018-2020. Project: Can Innovation and Servitization Help Firms Escape Foreign Competition? Principal Investigator.

Grant from the **The Danish Social Science Research Council** (\$16,000), 2017-2018. Project: Immigration, Regulation and Offshoring. Principal Investigator.

Grant from the **Otto Mønsteds Foundation** (\$2,000), 2016. Midwest Trade Conference, University of Rochester. Principal Applicant.

Grant from the **The Danish Social Science Research Council** (\$25,000), 2015-2016. Project: The Effect of the Within Firm Coordination of Hours Worked on the Elasticity of Labor Supply. Principal Investigator.

Grant from the **Carlsberg Foundation** (\$5,000), 2016. Project: Trade, Skill Premium and Skill Upgrading. Principal Investigator.

Grant from the **Otto Mønstedts Foundation** (\$2,000), 2015. Visiting at University of California Santa Cruz. Principal Applicant.

Grant from the **Carlsberg Foundation** (\$11,000), 2015-2016. Project: The Effect of the Within Firm Coordination of Hours Worked on the Elasticity of Labor Supply. Principal Investigator.

Grant from **The Danish Social Science Research Council** (\$300,000), 2012-2014. Project: Ethnic Diversity and Firm's Exporting Behavior. Principal Investigator.

Grant from **The NORFACE MIGRATION** (\$150,000), 2010-2013. Project: "Migration in Europe - Social, Economic, Cultural and Policy Dynamics". Co-investigator.

Grant from **The Danish Social Science Research Council** (\$50,000), 2010-2011. Project: Does Mother Know Best? Informant Discrepancies in Assessing Child's Functioning. Co-investigator.

Ph.D. Scholarship, **Catholic University of Milan**, Italy, 10/2003 – 10/2006.

## Conferences and seminars with presentations

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2022 (scheduled): Brown bag seminar at University of Georgia, Athens (GA); Brown bag seminar at University of California, Santa Cruz (June 1st 2022); WEAI Portland (June 2022); Seminar at the Goethe University in Frankfurt (November 2022);

2021: ASSA meeting 2021 (online); Economics Seminar at Heriot-Watt University (online); Economics Seminar at University of Orebro (online); Sole Conference (online); Nice Conference 2021 (co-organizer and presenter); Southern Economics Association 2021;

2020: ASSA meeting 2020 (San Diego); WEAI conference 2020 (online);

2019: ASSA meeting 2019 (Atlanta); Brown bag seminar at University of California, Santa Cruz (March 2019); Second NICE meeting in Bergen (June 2019); WEAI San Francisco (June 2019); FREIT Sardinian Conference (2019);

2018: ASSA meeting (Philadelphia, PA); Labor Seminar at University of California Davis (April); Seminar at Scancor, Stanford (May); Seminar in Economics, Bureau d'Economie Theorique and Appliquee (Strasbourg, France) (June), First NICE meeting in Stockholm (August); Labor Economics Seminar at CERGE (November); Labor Economics Seminar at ETH Zurich (November); Seminar in Economics at Universita' degli Studi Bicocca (November).

2017: Brown bag seminar at University of California, Santa Cruz (Winter 2017); Seminar in Economics at University of Bochum (Germany); Seminar in Economics at University of Bergamo (Italy); Labor Lunch Seminar at University of California Santa Barbara; Catalonian Economic Society Conference (Barcelona, Spain); Seminar in Public Economics (Bocconi, Italy); Seminar in Economics (CRENOS, Italy); Lunch Seminar (INO Department, CBS); Brown bag seminar at University of California, Santa Cruz (Fall 2017).

2016: Seminar in Economics, University of California, Santa Cruz; Seminar in Applied Labor Economics, NHH, Bergen; Seminar in Policy Evaluation, the Danish Institute for Local and Regional Government Research; Midwest Trade Conference, University of Rochester; SOLE Conference, Seattle.

2015: Seminar in Economics, University of San Francisco, California; Seminar in Economics, University of Bochum;

2014: Seminar in Economics, University of Santa Clara, California; Seminar in Economics, University of California, Merced; SOLE Conference, Washington DC;

2013: Seminar in Economics, University of Nevada, Las Vegas; Seminar in Empirical Trade, University of California, Santa Cruz; Seminar in Empirical Trade, University of California, San Diego; SOLE conference, Boston; 2013: Seminar in Economics, University of Nevada, Las Vegas; Seminar in Empirical Trade, University of California, Santa Cruz; Seminar in Empirical Trade, University of California, San Diego; SOLE conference, Boston; Seminar in Economics, Free University of Brussels, Brussels; Invited Speaker at the Eurofond Conference on Diversity and Immigration.

2007-2012: "Assetto istituzionale, scelte scolastiche, e mercati del lavoro e finanziari", Education supply and Demand in Italy, Fondazione Einaudi, Torino (Italy), 18 May 2007; XIX Conferenza Siep (Italian Society of Public Economics), Pavia (Italy), 13-14 September 2007; British Journal of Industrial Relations Workshop, London (UK), 12-13 March 2008; CIM Workshop, Aarhus School of Business, Aarhus (DK), 5 September 2008; XXIII Convegno Nazionale di Economia del Lavoro, Brescia (Italy) 11-12 September 2008; IAB/ASB JOINT WORKSHOP, Nuremberg (D), 12-13 May 2009; Eastern Economic Association Conference, New York (US), 26-28 February 2009; Health Econometrics Workshop, Milano (Italy), 4-6 December 2008; Annual Conference EALE, Amsterdam (NL) 18-20 September 2008; WISE-labour 2010, Xiamen, China, 12-13 December 2010; RATIO-colloquium workshop, Stockholm, 12-14 August 2010; EALE/SOLE conference, London, 16-19 June 2010; 5TH Nordic Summer Institute in Labor Economics, Reykjavik, 14-15 June 2010; RAND conference, Santa Monica, LA, 2-3 December 2011; EALE conference, Cyprus, 20-23 September 2011; Workshop "Increasing Labor Market Flexibility - Boon or Bane?", Nuremberg (D), 17-19 March 2011; Seminar in Health Economics, Erasmus University, The Netherlands, 12th October 2012; AIEL conference, University of Napoli, 15-17 September 2012; Workshop on "Children's Human Capital Development", Aarhus University, 15-17 August 2012; The 4th Biennial Conference of ASHEcon, Minneapolis, 10-13 June 2012;

## Languages

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Italian (mother tongue), English (fluent), Danish (fluent).

## Computer

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E-views, Stata, SPSS, SAS and Latex.