

Curriculum Vitae

Robert J. Oxoby

Department of Economics
University of Calgary
2500 University Drive NW
Calgary, AB Canada T2N 1N4

E-mail: oxoby@ucalgary.ca
office: (403) 220-2586
fax: (403) 282-5262
web: econ.ucalgary.ca/oxoby.htm

Education

Ph.D. University of California at Davis, Economics, 2000.

M.A. San Jose State University, Economics, 1992.

B.S. Santa Clara University, Accounting, 1989.

Fields of Interest

Behavioral and Experimental Economics, Political Economy, Economic Theory and Game Theory.

Professional Affiliations

Professor, Department of Economics, University of Calgary, since 2009.

Associate Professor, University of Calgary, 2005 – 2009.

Assistant Professor, University of Calgary, 2000 – 2005.

Director, Behavioral & Experimental Economics Laboratory, University of Calgary, since 2002.

Research Affiliations

Research Fellow, Laurier Centre For Economic Research & Policy Analysis (LCERPA), since 2009.

Research Fellow, IZA Institute for the Study of Labor (Bonn, Germany), since 2007.

Research Fellow, Canadian Institute for Advanced Research (CIFAR), Social Interactions, Identity and Well-Being (SIIWB) Program (Toronto, Canada), since 2006.

Research Fellow, Institute for Advanced Policy Research (IAPR), University of Calgary, since 2004.

Research Grants

1. Alberta Foundation for the Arts, funds to study in New York with Rufus Reid, Jeremy McCoy and Marco Panascia, 2009.
2. Social Sciences & Humanities Research Council of Canada (SSHRC), “Attention Blocking, Market Institutions and the Distribution of Wealth,” principal investigator, , \$89,000, 2009–2012.
3. Canadian Institute for Advanced Research post-doctoral fellowship grant, used to appoint Dr. Mark Ferguson to post-doctoral position at the University of Calgary, \$100,000, 2009–2011.
4. Social Sciences & Humanities Research Council of Canada (SSHRC), “Economic and Social Implications of Veblenian preferences,” with B. Curtis Eaton and Mukesh Eswaren (PI), \$61,721, 2006–2009.
5. Social Sciences & Humanities Research Council of Canada (SSHRC), “Attribution, Framing, and Incentives,” principal investigator, \$58,560, 2005–2008.
6. Canadian Foundation for Innovation (CFI), Infrastructure Operating Grant, principal investigator, \$48,000, 2005–2008.
7. Canada Foundation for Innovation (CFI), Alberta Science & Research Investments Program (ASRIP), and University of Calgary, funding to establish the University of Calgary’s Behavioral and Experimental Economics Laboratory, principal investigator, \$415,490, 2002.
8. W.E. Upjohn Institute for Employment Research, “Motivating Work Teams: A Behavioral Analysis,” 2001.
9. Russell Sage Foundation, “Economic Growth in the Face of Changing Attitudes,” 2001.

Refereed Publications

1. “Recommendations and Presentations: Reducing Decision Error in a Negative Externality Experiment,” with John Spraggon, *Agricultural and Resource Economics Review*, 2010, 39(2): 262–274.
2. “Whither Found Money Effects? An Experimental Investigation of Endowment Source Heterogeneity in Two-Person Public Good Games,” with John Spraggon, *Economics Letters*, 2009, 104(2): 102–105.
3. “The Effect of Incentive Structure on Heuristic Decision Making: The Proportion Heuristic,” *Journal of Applied Social Psychology*, 2009, **39**(1): 120–133.
4. “Stereotyping in Intertemporal Choice,” with Kendra N. McLeish, *Journal of Economic Behavior and Organization*, 2009, **70**(1): 135–141.
5. “Game Theory for Playing Games: Bounding Rationality in a Negative Externality Experiment” with John Spraggon, *Economic Inquiry*, 2009, **47**(3): 467–481.
6. “On the Efficiency of AC/DC: Bon Scott versus Brian Johnson,” *Economic Inquiry*, 2009, **47**(3): 592–602.
7. “Understanding Social Inclusion, Social Cohesion, and Social Capital,” *International Journal of Social Economics*, 2009, **36**(12): 1133–1152.
8. “Skill Uncertainty and Social Inference,” *Labour Economics*, June 2008, **15**(3): 400–415.
9. “Mine and Yours: Property Rights in Dictator Games,” with John Spraggon, *Journal of Economic Behavior and Organization*, March 2008, **65**(3-4): 703–713.
10. “Measuring Impatience: Elicited Discount Rates and the Barratt Impulsiveness Scale,” with Kendra N. McLeish, *Personality and Individual Differences*, August 2007, **43**(3): 553–565.
11. “Developing Heuristic-Based Quality Judgements: Attention Blocking in Consumer Choice,” with Hugh Finnigan, *Psychology & Marketing*, April 2007, **24**(4): 295–313.
12. “The Effects of Recommended Play on Compliance with Ambient Pollution Instruments,” with John Spraggon, *Environmental Economics, Experimental Methods*, 2007, T. Cherry, S. Kroll and J. Shogren (eds.), London: Taylor and Francis.
13. “Partisan Competition, Growth and the Franchise,” with Humberto Llavador, *Quarterly Journal of Economics*, August 2005, **120**(3): 1155–1189.
14. “Status, Cognitive Dissonance, and Growth of the Underclass,” *The Economic Journal*, October 2004, **114**(498): 727–749.
15. “Specific Decision and Strategy Vector Methods in Ultimatum Bargaining: Evidence on the Strength of Other-Regarding Behavior,” with Kendra N. McLeish, *Economics Letters*, September 2004, **84**(3): 399–405.
16. “Attitudes and Allocations: Status, Cognitive Dissonance and the Manipulation of Preferences,” *Journal of Economic Behavior and Organization*, November 2003, **52**(3): 365–385.
17. “Status Characteristics, Cognitive Biases, and Incentives in Teams,” *Journal of Socio-Economics*, 2002, **31**(3): 301–316.
18. “A Monopoly Classroom Experiment,” *Journal of Economic Education*, 2001, **32**(2): 160–168.

Edited Book Chapters and Papers & Proceedings

19. "Intertemporal Discounting with Veblen Preferences: Theory and Evidence," with Mukesh Eswaran, in *Essays in Honor of B. Curtis Eaton*, G.K. Dow, A. Eckert and D.S. West (eds.), 2010, pp 272–296, Toronto: University of Toronto Press.
20. "Experiments and Behavioral Economics," *Handbook of Contemporary Behavioral Economics*, M. Altman (ed.), 2006, pp. 441–454, New York: M.E. Sharpe.
21. "Preferences," *International Encyclopedia of Economic Sociology*, J. Beckert and M. Zafirovski (eds.), 2006, pp. 528–529, New York: Routledge.
22. "Strategy," *International Encyclopedia of Economic Sociology*, J. Beckert and M. Zafirovski (eds.), 2006, pp. 665–666, New York: Routledge.
23. "Do Micro-Investors Help Complete Markets?" in *Focus on Macroeconomic Research*, L. Z. Pelzer (ed.), 2005 pp. 55–68, New York: Nova Science.
24. "The Role of Status Structures in Motivating Work Teams," *Global Business and Economics Review - Anthology 2002*, 2002, pp. 142–152, D. Kantarelis (ed.), Business and Economics Society International.
25. "Growth and Status with Changing Attitudes," *Proceedings of the 26th Colloquium on Research in Economic Psychology*, September 2001: 219–222, A.J. Scott (ed.), IAREP/University of Bath.

Book Reviews and Non-Refereed Publications

26. Review of *The Economics of Non-selish Behavior: Decisions to Contribute Money to Public Goods*, S. Meier, forthcoming in the *Journal of Socio-Economics*.
27. Review of *Expectations, Rationality and Economic Performance*, T. Rotheli, *Journal of Socio-Economics*, June 2009, **38**(3): 542–543.
28. Review of *Surveys in Experimental Economics: Bargaining, Cooperation and Election Stock Markets*, F. Bolle and M. Lehmann-Waffenschmidt (eds.), *Eastern Economic Journal*, Summer 2005, **31**(3): 495–497.
29. "Influencing Attitudes in the Workplace," October 2002, *Employment Research*, W.E. Upjohn Institute.
30. *Alberta Greenhouse Gas Emissions Trading Simulation*, 2001, with Climate Change Central and CO2E.com.
31. "Conference Report: Global Change, Resource Shocks, and Economic History," with Bob Barde, Jan Martuscelli-Kent, *Newsletter of the Cliometric Society*, August 1993.

Other Professional Activities

Advisory Editor, Social Science Research Network's *Behavioral & Experimental Economics*, since 2004.

Editorial Board, *The Social Sciences* (Medwell, since 2006), *The Open Economics Journal* (Bentham, since 2008).

Departmental Service: Undergraduate Curriculum Committee, Research Services Committee, Student Advisor (Honors), Research Services Committee. Recruiting Committee, Department Head's Advisory Committee, Microeconomic Comprehensive Exam Committee, Graduate Studies Committee,

University of Calgary Service: University Review Committee for Non-Academic Misconduct, Faculty of Social Sciences Research Ethics Committee, Conjoint Faculty Research Ethics Board.

Broader Academic Service: Social Science and Humanities Research Council of Canada Doctoral Fellowships Committee.

Referee for the *American Economic Review*, *Bulletin of Economic Research*, *Canadian Journal of Agricultural Economics*, *Economic Inquiry*, *The Economic Journal*, *Experimental Economics*, *Games and Economic Behavior*, *Global Business & Economics Review*, *Journal of Applied Social Psychology*, *Journal of Dairy Sciences*, *Journal of Economic Behavior and Organization*, *Journal of Economic Education*, *Journal of the European Economic Association*, *Journal of Institutional and Theoretical Economics*, *Journal of Labor Economics*, *Journal of Political Economy*, *Journal of Population Economics*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Journal of Socio-Economics*, *Management Science*, *Memory and Cognition*, National Science Foundation, *National Tax Journal*, *NeuroPsychoEconomics*, *Oxford Economic Papers*, *Personal Relationships*, *Personality and Individual Differences*, *Perspectives on Economic Education Research*, *Public Choice*, *Scandinavian Journal of Economics*, Social Sciences and Humanities Research Council of Canada, Swiss National Science Foundation, and *Theory and Decision*.

Reviewer for McGraw-Hill Ryerson, Prentice Hall Press, and Routledge Press.

Member: American Economic Association; The Econometric Society; Royal Economic Society; Economic Science Association; Canadian Economic Association; Western Economic Association; International Society of Bassists; Society of Composers, Authors and Music Publishers of Canada (SOCAN); Calgary Musicians' Association.

Supervision

1. Alexander Smith (Ph.D. Economics, expected 2010).
2. Matthew Krzepkowski (M.A. Economics, 2008), *Wealth Uncertainty and Public Goods Contributions*.
3. Colin Goodlet (M.A. Economics, 2008) *The Role Of Emotion On The Willingness To Pay To Eliminate Uncertainty*.
4. Kendra N. McLeish (Ph.D. Economics, 2008), *Identity and Social Interactions: Implications For Cooperation, Punishment, and Productivity*.
5. Laura A. Hambley (Ph.D. Psychology, 2005; supervisory committee), *Virtual Team Leadership: The Effects of Leadership Style and Communication Medium on Team Interaction Styles and Outcomes*.
6. Kendra N. McLeish (M.A. Economics 2004), *Gender and Affect in Intertemporal Choice*.
7. Michael Campbell (M.A. Economics 2004), *An Examination of Hayek's Hypothesis on Entrepreneurial Discovery*.
8. Nicole Tsares (M.A. Economics 2004), *Forced Compliance in the Principal-Agent Relationship*.
9. Hugh Finnigan (M.A. Economics 2003), *Attention Blocking in Consumer Choice*.

Languages and Citizenship

Fluent in English and French.

United States citizen; Canadian permanent resident.

Other Information

Treasurer, Board of Directors, Janus Academy, since 2009.

Chairman, Board of Directors, the Road Foundation Ltd., since 2007.

Member, Board of Directors, New Heights Learning Services, 2006.

Lecturer, Department of Economics, Santa Clara University, 1994 – 1997.

Co-owner and Recording Engineer, Super Bee Studios, 1996–1999.

Senior Accountant, Entrepreneurial Services Group, Ernst & Young, 1989 – 1992.

Musician, upright bass: discography and filmography available upon request; endorsements from Bag End Louspeakers, Thomastik-Infeld Strings, and Six-Rounds Pickups.

Favorite Jonathan Richman song: Tahitian Hop.