## **DAVID B. MUSTARD**

Terry College of Business University of Georgia Athens, GA 30602 Phone: (706) 542-3624 120 Cedar Creek Dr. Athens, GA 30605 Email: mustard@terry.uga.edu (706) 548-9526

### **Experience**

Lecturer, University of Chicago Department of Economics (1995-1997)

Assistant Professor, University of Georgia Department of Economics (1997-2003)

Georgia Governor's Workers' Compensation Review Commission (2001-2003)

Visiting Professor, L'Université Jean Moulin (March 2002)

Associate Professor, University of Georgia Department of Economics (2003-present)

Visiting Fellow, Institute for the Study of Labor (IZA) (June 2003)

Research Fellow, Institute for the Study of Labor (IZA) (2003-present)

### **Education**

University of Chicago, Ph.D. Economics, August 1997

University of Edinburgh, M. Sc. International and European Politics, February 1992

University of Rochester, B. A. Economics and History (with high honors in both majors), Magna Cum Laude, Phi Beta Kappa, May 1990

## **Publication in Refereed Journals and Law Reviews**

- "The Right-to-Carry Concealed Handguns and the Importance of Deterrence," (with John R. Lott, Jr.) *Journal of Legal Studies*, vol. 26, no. 1 (1997): 1-68.
- "Management and Information Issues for Industries with Externalities: The Case of Gambling," (with Earl L. Grinols), *Managerial and Decision Economics*, vol. 22 (2001): 1-3
- "Business and Social Profitability: Evaluating Industries with Externalities, The Case of the Casino Industry," (with Earl L. Grinols), *Managerial and Decision Economics*, vol. 22 (2001): 143-162.
- "Racial, Ethnic and Gender Disparities in Sentencing: Evidence from the US Federal Courts," *The Journal of Law and Economics*, vol. 44, no. 1 (2001): 285-314.
- "The Impact of Gun Laws on Police Deaths and Injuries," *The Journal of Law and Economics*, vol. 44, no. s2 (2001): 635-658.
- "Crime Rates and Local Labor Market Opportunities in the United States: 1977-1997," (with Eric D. Gould and Bruce A. Weinberg), *Review of Economics and Statistics*, vol. 84, no. 1 (2002): 45-61.
- "The Ministry of Referees and Discussants," (with Christopher Barrett), *Faith and Economics*, Vol. 40, (Fall 2002): 26-32.
- "Reexamining Criminal Behavior: The Importance of Omitted Variable Bias," *Review of Economics and Statistics*, vol. 85, no. 1 (2003): 205-211.
- "Culture Affects our Beliefs about Firearms, But Data are Also Important," *University of Pennsylvania Law Review*, vol. 151 (2003): 1387-1394.

### **Books, Book Chapters, and Policy Notes**

"HOPE Scholarship Affects Where, Not Whether, Students Attend College," (with Christopher M. Cornwell), *Public Policy Research Series*, Carl Vinson Institute of Government, Vol. 2, No. 10 (December 2001).

- "HOPE, the Brain Drain, and Diversity: The Impact of the Scholarship on High Achievers and African Americans," (with Christopher M. Cornwell), *Public Policy Research Series*, Carl Vinson Institute of Government, Vol. 3, No. 4 (April 2002).
- Test Bank for History of the American Economy, (with Myra Moore), Southwestern, Mason, OH: 2002.
- "Race and the Effects of Georgia's HOPE Scholarship." (with Christopher M. Cornwell), In Who Should We Help? The Negative Social Consequences of Merit Scholarships. Edited by Donald E. Heller and Patricia Marin, Cambridge, MA: The Civil Rights Project, Harvard University (2002).
- "Reexamining Research on the Impact of Concealed Carry Laws." In *Evaluating Gun Policy: Effects on Crime and Violence*. Edited by Philip J. Cook and Jens Ludwig. Washington, DC: Brookings Institution, 2003.

# Papers with a Revise and Resubmit

- "Casinos, Crime, and Community Costs," (with Earl L. Grinols), Review of Economics and Statistics.
- "The Enrollment Effects of Merit-Based Financial Aid: Evidence from Georgia's HOPE Scholarship," (Christopher M. Cornwell and Deepa Sridhar), *Journal of Labor Economics*.
- "Punitive Damages and the Processing of Tort Claims," (with Thomas Eaton and Susette Talarico), *Journal of Legal Studies*.

## **Working Papers**

- "The Distributional Impacts of Lottery-funded Merit Based College Scholarships: Evidence from Georgia" (with Christopher M. Cornwell),
- "Merit-Based College Scholarships and Automobile Sales" (with Christopher M. Cornwell),
- "The Effects of Merit Based Financial Aid on Course Enrollment, Withdrawal, and Completion in College" (with Christopher M. Cornwell and Kyunghee Lee),
- "Rules, Incentives and Policy Implications of Large-Scale Merit-Based Financial Aid" (with Christopher M. Cornwell and Mark Leidner)
- "The Impact of Youth Arrests and Convictions on Adult Labor Employment and Wages" (with Sam Allgood and Ron Warren)
- "The Effectiveness of Insurance Fraud Statutes: Evidence from Automobile Insurance" (with Robert Hoyt and Lars Powell)

## External Research Grants (\$324,000)

National Science Foundation, 2000-2002 (SES-9986469) (\$123,000)-co PI

National Science Foundation, 2002-2004 (\$176,000)-co PI

American Educational Research Association, 2002-2003 (\$25,000)-co PI

### **Internal Research Grants (\$56,900)**

University of Georgia Research Foundation Grant, 1999 (\$4,000)-PI

Terry-Sanford Research Grant, 1999 (\$7,000)-co PI

University of Georgia Research Foundation Grant, 2000 (\$5,200)-PI

Terry-Sanford Research Grant, 2000 (\$8,000)–PI

Terry-Sanford Research Grant, 2001 (\$7,500)-PI

Terry-Sanford Research Grant, 2002 (\$13,000)-PI

Terry-Sanford Research Grant, 2003 (\$12,500)-PI

### **Academic Awards**

University of Rochester Alumni Scholarship, 1986-1990

Phi Beta Kappa, 1990

Saint Andrew's Society Post-Graduate Fellowship, 1990-1991

University of Chicago, University Fellowship, 1991-1995

Jacob K. Javits Fellowship, 1991-1995

Lynde and Harry Bradley Foundation Fellowship, 1995-1997

Alpha Kappa Psi Teacher of the Year, 2000

University of Georgia Honors Program Committee for Undergraduate Research Opportunities Faculty Award, 2000-2003

University of Georgia Outstanding Teaching Faculty Award, 2002

Beta Gamma Sigma, 2003

Sarah Moss Fellowship, 2003

#### **Editor**

Special issue of *Managerial and Decision Economics*, "Management and Information Issues for Industries with Externalities: The Case of Gambling," Vol. 22 (2001).

#### **Invited to referee for**

American Economic Review, Economic Inquiry, Economics of Education Review, Educational Evaluation and Policy Analysis, Journal of American Medical Association, Journal of Economic Dynamics and Control, Journal of Human Resources, The Journal of Law and Economics, Journal of Policy Analysis & Management, Journal of Political Economy, Journal of Quantitative Criminology, The Justice System Journal, Managerial and Decision Economics, National Science Foundation, Public Opinion Quarterly, Quarterly Review of Economics and Finance, and Southern Economic Journal.

### Research Featured on TV and Radio

Interviewed by national and local TV and radio, such as CNN, Fox-TV National News, NPR's *Talk of the Nation*, and *The Washington Post*.

#### **Research Featured in Newspapers and Periodicals**

Research cited in many top national publications (such as the *The Chronicle of Higher Education, The Economist, New York Times, USA Today, Wall St. Journal, Washington Post, Scientific American*, and *Newsweek*), regional publications (such as the *Atlanta Journal Constitution, Charlotte Observer, Chicago Sun Times, Chicago Tribune, Cleveland Plain Dealer, Detroit Free Press, Lexington Herald Leader*, and *Raleigh News and Observer*) many local newspapers.

#### **Research Featured in University System Publications**

The System Supplement, Georgia Board of Regents, Vol. 39, No. 3 (March 2002) pp. 3-4; Georgia Magazine (Sep. 1999); Georgia Research Reporter (Jan. 2000); Terry Magazine (Spring 2001); Georgia Research Reporter (Summer 2001);

## **Associated Faculty and Board Positions**

Advisory Board–South Carolina Gambling Digest (Strom Thurmond Institute, Clemson University), 1999-

Associated Faculty–University of Illinois Program in Business Ethics and Legal Policy, 2000-Associated Faculty–University of Illinois Gambling Research Initiative, 2000-

#### **Invited Presentations at Universities**

January 1997 Clemson University Department of Economics-Clemson, SC University of Georgia Department of Economics-Athens, GA January 1997 George Mason University Public Choice Center-Fairfax, VA February 1997 Loyola University Department of Economics-Chicago, IL March 1997 Wheaton College Department of Business-Wheaton, IL **April** 1997 Illinois Institute of Technology Kent College of Law-Chicago, IL **April** 1997 University of Georgia Department of Economics-Athens, GA October 1997 Emory University Law & Economics Colloquium-Atlanta, GA January 1998 University of Georgia School of Law-Athens, GA February 1998 July 1998 University of Georgia Department of Economics-Athens, GA Clemson University Department of Economics-Clemson, SC September 1998 University of Rochester Department of Economics-Rochester, NY October 1999 University of Buffalo Department of Economics–Buffalo, NY October 1999 University of South Carolina Moore College of Business-Columbia, SC April 2000 University of Georgia Institute of Higher Education-Athens, GA November 2000 University of Virginia Department of Economics-Charlottesville, VA Feb. 2001 Carl Vinson Institute of Government-Athens, GA March 2001 University of Georgia Institute of Higher Education-Athens, GA October 2001 Ohio State University Department of Economics-Columbus, OH October 2001 Emory University Law & Economics Colloquium-Atlanta, GA March 2002 University of Colorado Denver-Denver, CO October 2002 University of Georgia Institute of Higher Education-Athens, GA November 2002 Cornell University Policy and Management and Economics—Ithaca, NY November 2002 Georgia State University—Atlanta, GA December 2002 University of Georgia Department of Economics—Athens, GA January 2003 Emory University Department of Economics—Atlanta, GA January 2003 University of Alabama—Tuscaloosa, AL March 2003 University of Georgia Agricultural and Applied Economics—Athens, GA April 2003

### **Presentations at Conferences and Professional Meetings**

Southern Economics Association–Atlanta, GA November 1997 American Economics Association–Chicago, IL January 1998 January 1998 Association of Christian Economists-Chicago, IL American Political Science Association-Boston, MA September 1998 Southern Economics Association-Baltimore, MD November 1998 Academics for the Second Amendment-Washington, DC November 1998 American Law & Economics Association at Yale Law School–New Haven May 1999 FBI Conference on Casino Gaming-Louisville, KY August 1999 American Society of Criminology (2)–Toronto, ON November 1999 Southern Economics Association (3)–New Orleans, LA November 1999 "Guns, Crime and Safety" at the American Enterprise Institute-Wash., DC December 1999 American Economics Association\*-Boston, MA January 2000 American Law & Economics Association at NYU Law School-NY, NY May 2000 Southern Economics Association (2)–Washington, DC November 2000 National Bureau of Economic Research-Cambridge, MA November 2000 Society of Government Economists\*-New Orleans, LA January 2001 National Assn. of State Student Grant and Aid Programs-Washington, DC June 2001 European Economics Association-Lausanne, Switzerland August 2001 American Society of Criminology-Atlanta, GA November 2001 "State Merit Aid Programs" at Harvard University-Cambridge, MA December 2001

Association of Christian Economists*—Atlanta, GA	January 2002
"Gun Violence and Gun Policy" at the Brookings Institution-Wash., DC	January 2002
Society of Labor Economics—Baltimore, MD (poster)	May 2002
New Directions and Strategies in Merit-Based Financial Aid—Charleston W	V August 2002
American Economics Association*—Washington, DC	January 2003
American Educational Finance Association*—Orlando, FL	March 2003

Note: \* designates session organizer or chair

Numbers in parentheses indicate the number of papers presented if more than one.

## **Testifying**

Georgia State OMB (8 July 1998)–discussed implications of implementing sentencing guidelines similar to those in the federal system.

Maryland House of Delegates Judiciary Committee (20 October 1999)—expert witness on Maryland House Bill 736 that would allow citizens to carry concealed weapons.

South Carolina Lottery Impact Commission (22 August 2000)—discussed Georgia's lottery-funded merit-based aid program as South Carolina considers adopting similar legislation.

Klein v. Leis (Deposed October 2000; Testified at Trial November 2001)–testified as an expert witness for the plaintiff. In January 2002, Judge Robert P. Ruehlman ruled in favor of the plaintiff and that the Ohio concealed carry laws violated the Ohio Constitution.

Georgia State Office of Planning and Budget (June 2002)—discussed my research on HOPE Scholarship with Governor's office officials who are considering changing the program.

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# **Service Presentations (Discussed My Professional Research)**

University of Georgia Christian Faculty Forum–Athens, GA	September 1998
University of Georgia Law School Federalist Society-Athens, GA	February 1999
Perimeter Adult Learning Services–Atlanta, GA	July 1999
University of Georgia Undergraduate Economics Club-Athens, GA	October 1999
University of Georgia Christian Faculty Forum-Athens, GA	October 1999
Maryland State Republicans-Annapolis, MD	October 1999
University of Georgia Optimists Club-Athens, GA	November 1999
University of Georgia Christian Faculty Forum-Athens, GA	February 2001
University of Georgia Honors Lunchbox Lecture-Athens, GA	November 2001
University of Georgia Christian Faculty Forum-Athens, GA	March 2003

# **University Service**

University of Georgia Honors Program Faculty Mentor	2000-2002
University of Georgia Criminal Justice Executive Committee	2000-
University of Georgia-Clarke County Schools Partnership Participant	2002-
University of Georgia Credit Hours Committee—Consultant	2002-

## **College Service**

Terry College of Business Web Design Committee	2000-2001
Terry College of Business Faculty Concerns Committee	2001-2002
Terry College of Business Undergraduate Admissions Committee	2001-2002
Terry College of Business Outstanding Teacher Evaluation Committee	2003

## **Department Service**

Department of Economics Graduate Education Committee	1998-
Department of Economics Professional Conduct Committee	1999-2000
Department of Economics Curriculum Committee	2001-2002

## **Professional Organizations**

Member—Western Economic Association International, 1997-2000.

Member—Southern Economics Association, 1997-2001.

Member—American Economics Association, 1996-

Member—American Law and Economics Association, 1996-

Member—The Journalist's Guide to Gun Policy and Second Amendment Scholars, 1999-

Member—Society of Government Economists, 2000-

Member—Society of Labor Economists, 2002-

# **Conferences-attended (no presentation)**

Freedom in the Writings of Alchian, Barzel and Tullock–Bozeman, MT
Liberty and Moral Development in Scotland and the US–Indianapolis, IN
Ethics and Economists–Seattle, WA
October 1999
American Educational Research Association—Washington, DC
October 2002

### **Other Work Experience**

Market Analyst, Scott Aviation, 1987-1991. Pricing airline oxygen systems and related equipment, forecasting sales volume and working with manufacturing to set build schedules.

### **Other Activities**

Completed 1994 Chicago and 1998 Steamtown Marathons Donated over 6 gallons of blood University of Rochester Alumni Admissions Interviewer, 1991-present